



Wedding Prep & Pricing Guide





Thank you

FOR DOWNLOADING THE WEDDING PREP AND PRICING GUIDE

At flAir Style Lounge, we want you to know that your wedding day isn't just about hair and makeup. After 2 years of pandemic living, one thing is clear— beauty isn't vanity. It's an emotional connection to how we feel, and we are more passionate about what we do than ever before.

When you love how you look, you're a little lighter in your step and have a little more fun. On such a special day, it's a feeling you'll remember and cherish for a lifetime. Not only is that feeling special, but the time spent with family and loved ones is also even more memorable.

Let us take the stress out of your day so you can relax with your friends, drink champagne, and enjoy being the bride. Take a look at our guide, fill out the quote form on our website, and let's design a look you love.

Allyson

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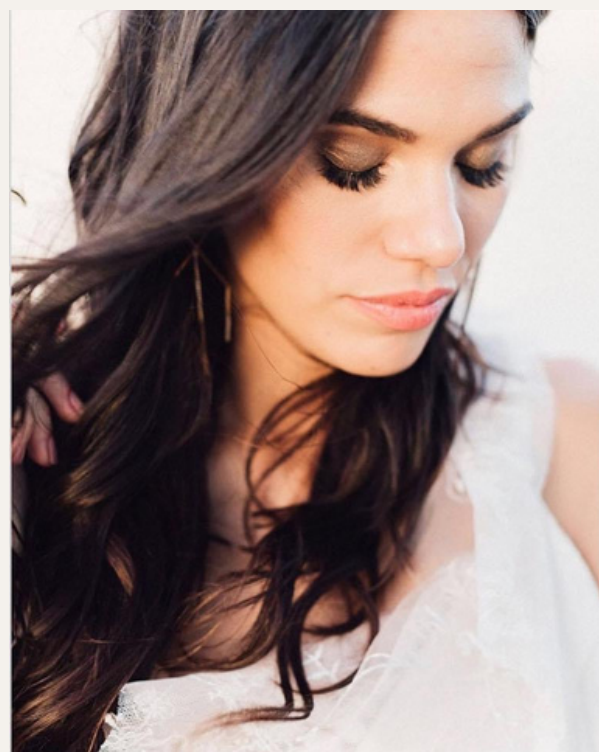
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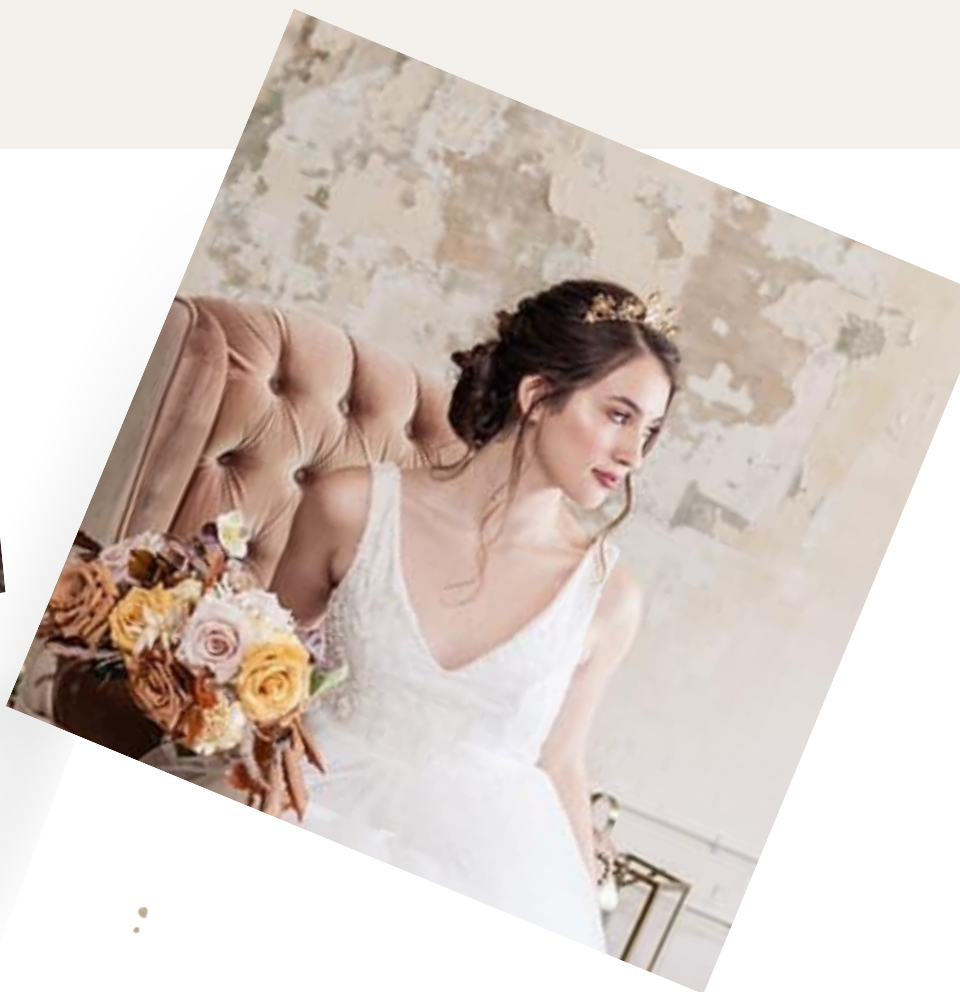
WHAT *To expect*

TIMELESS. CLASSIC. LOOKS THAT ARE YOU BUT BETTER

We have a very different approach to wedding day hair and makeup. We aren't your "cookie-cutter" artists who make everyone look the same. There is an entire process that celebrities use to look their best, and it's for a good reason. Why is your wedding day any different? This is your red carpet moment.

Here at flAir Style Lounge Weddings, we make sure you get the full red carpet treatment. We partner and collaborate with you to design a look you love, completely customized to YOUR taste.

Our style is more celebrity red carpet than social media trend. While we can do any look you like, we specialize in "you but better" looks that are timeless.





SANITATION/INFECTION CONTROL

Even before Covid-19, we've always taken infection control very seriously. With clean makeup kits and brushes, and scraping all products and powders, plus washing/sanitizing hands between every client, we go above and beyond cosmetology licensing standards. We follow CDC guidelines at all times. If wearing masks or gloves would put your mind at ease, we will gladly do so.

Weddings are a time where loved ones of all ages and health concerns come together, so you can be sure everyone on Team fLAir is doing their part to keep everyone healthy.

We ask for the same respect in return. If anyone scheduled for services tests positive for Covid-19 within 10 days of event or are exhibiting any signs of illness, please find a replacement for that service or forfeit the service. Understand that we reserve the right decline anyone we feel may compromise our health or the health of our other clients.

COVID-19
infection control

BRIDAL PRICING

Guide



WITH ALLY RICHARD

A La Carte Wedding Pricing

BRIDE	MAKEUP: \$250	HAIR: \$250
ADDITIONAL PEOPLE (AGES 12+)	MAKEUP: \$175	HAIR: \$175
LUXURY SKIN PREP	INCLUDED IN RATE	
AIRBRUSH ADD-ON	INCLUDED IN RATE	
*TRIAL (DONE IN STUDIO)	MAKEUP: \$225	HAIR: \$225
TOUCH-UPS	\$200 PER HOUR W/ 4 HOUR MIN.	
ALLY RICHARD HAS OVER 14 YEARS OF EXPERIENCE IN THE BEAUTY INDUSTRY.		

FLAIR HAIRSTYLISTS

A La Carte Wedding Pricing

BRIDE

\$175

ADDITIONAL PEOPLE (AGES 12+)

\$125

FLOWER GIRL (UNDER 12)

\$65

CLIP IN HAIR EXTENSIONS

\$50+

*HAIR TRIAL (DONE IN STUDIO)

\$175

VEIL PLACEMENT

\$30

TOUCH-UPS

\$125 PER HOUR W/ 4 HOUR MIN.

FLAIR MAKEUP ARTISTS

A La Carte Wedding Pricing

BRIDE

\$175

ADDITIONAL PEOPLE (AGES 12+)

\$125

AIRBRUSH ADD-ON

\$25

LUXURY SKIN PREP

\$25

*MAKEUP TRIAL (DONE IN STUDIO)

\$175

TOUCH-UPS

\$125 PER HOUR W/ 4 HOUR MIN.

*TRIALS DONE IN STUDIO TUESDAY-THURSDAY. ADDITIONAL FEES FOR APPOINTMENTS NEEDED ON LOCATION OR ON OTHER DAYS.

OTHER PRICING

Considerations

TRAVEL FEE		\$2.00 PER MILE
CHANGE OF LOCATION FEE (IN HOTEL/VENUE)		\$100
CHANGE OF LOCATION FEE (OUTSIDE OF HOTEL/VENUE)		\$200
VALET PARKING		HOTEL RATE
MEN'S GROOMING	Must be at same hotel/venue location or change fee applies.	\$75*
WAIT FEE	When bride and bridal party are late to begin services	\$100 PER HOUR
OVERTIME	When service disruptions or wait times caused by the party cause the artist or stylist to run overtime	\$100 PER HOUR
GRATUITY	For contracts of 6 or more services	20% OF TOTAL CONTRACT

OTHER PRICING

Considerations

TATTOO COVERAGE

\$75 AND UP

TOUCH-UP KIT

Sample products for touching up through the day

\$35

MAKEUP OR HAIR ASSISTANTS

\$65 PER HOUR
PER ARTIST/STYLIST 4 HOUR MIN.

EARLY MORNING FEE

\$100 PER HOUR
FOR EVERY HOUR BEFORE 7AM



REQUEST A
CUSTOM QUOTE

AIRSTREAM PACKAGE

WITH AIRSTREAM SALON + ARTISTS

Our Airstream salon is available for on location services.

Rates start at \$2800
and service up to 8 people for hair and makeup

Add on fees and travel fees still apply.



THE AIRSTREAM

As Austin's premier mobile salon, this 31 foot vintage Airstream provides clients total on-th-go comfort and quality hair and makeup services. The trailer houses up to four complete salon stations and the luxuries of a traditional salon, like a private restroom, surround sound audio system, and cozy seating area.

Have the flAir Style Lounge Airstream on location for your big day and treat yourself and your bridal party to customized hair and makeup that no one will forget.



CUSTOM QUOTE

BUILD YOUR OWN BRIDAL PACKAGE

Every person is unique and so is your wedding.
Fill out this quick and easy form, and we'll get you a custom quote in
48 hours or less.

Need a little more information? Let us help! No obligation!
Email us all your questions and schedule a 10 minute consultation call.



OWNER & FOUNDER

Allyson Richard

A PASSION FOR MAKING PEOPLE FEEL BEAUTIFUL

Hello Gorgeous! My name is Ally Richard, owner and founder of fIAir Style Lounge. I have been professionally doing hair and makeup since 2008, and I am blessed to be making women look and feel their best.

My loves outside of the beauty world — My crazy Cajun husband | Our two ridiculously cute boys (Wilder and Bowen) | Our tiny petting zoo in our typical Austin neighborhood backyard (two dogs, two cats, 8 chickens, and a pig) | My supportive family | Jesus | DIY decor and renovations | Iced coffee | Bubbly | Backroads

I was born and raised in Longview, TX. The college years brought me to Auburn, AL and College Station, TX. My journey to the beauty industry landed me in Lafayette, LA after winning a scholarship to the Aveda Institute. I was finally in my element and dove into weddings as soon as I could. I studied makeup artistry in Los Angeles after being invited to an exclusive, invitation only boot camp led by one of the best in the business. After marrying my Cajun man, we moved to Austin where I truly fell in love with the bridal beauty business while working in a salon environment. I wanted a space of my own to make a bride's day memorable and where her friends and family would feel pampered. So we bought a vintage Airstream and got to work! Now I have been doing hair and makeup (including cut and color) for 8 years in a beautiful mobile salon that my husband built from the frame up. fIAir Style Lounge has had the pleasure of being a part of over 200 weddings, and I can't wait to be a part of yours!

WE LOVE OUR BRIDES AND OUR BRIDES LOVE THEIR LOOKS

Client Testimonials



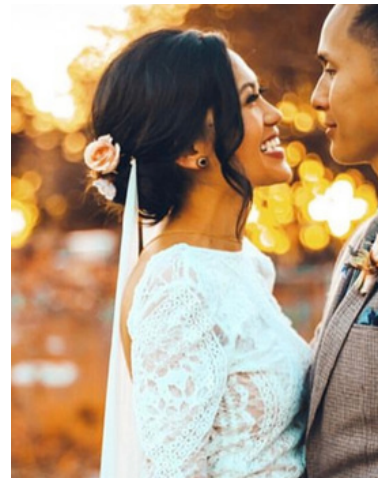
Jamie said...

Don't wait to book Ally and her team at flAir! After a disaster of a trial with another stylist, I called Ally in a panic and she quickly set me up with an appointment to meet her. She is incredibly nice, easygoing and calmed any nerves I had from my first trial. She brought the Airstream to our venue on our wedding day, which was so much fun. I could not have been happier with both of my hairstyles (Ally stayed after our ceremony to pin it all up) and makeup. Our moms and bridesmaids also raved about their looks. So grateful to have felt so beautiful on my wedding day!



Iren said...

Ally and her team were so wonderful! They really made my mother, mother-in-law, maid of honor, and myself feel so beautiful on my wedding day. They were so easy to talk to, and we felt relaxed while getting ready. Ally even did a tattoo cover up on my huge back tattoo so it wouldn't show in my backless dress! I got so many compliments for my hair and makeup and I am truly happy with the results! I am so glad I found them on Instagram.



WE LOVE OUR BRIDES AND OUR BRIDES LOVE THEIR LOOKS

Client Testimonials



Christy said...

I am so glad to have found and worked with flAir, in particular Ally, the owner, and her team. Going in for the practice run for both hair and makeup were key! Ally really took her time to make sure I was happy and would be looking my best on my special day. I would definitely recommend flAir to any bride!



Anna said...

Ally at flAir Style Loungee was absolutely by far the best makeup artist and hair stylist that I had found to use for my wedding day. She's a magician! It was so much fun to be in the Airstream, but she is truly gifted at what she does. I felt absolutely beautiful and flawless with my makeup and hair. Her custom eyelashes are also amazing! I love how she custom made me a lipstick shade by blending colors that would be just right for me. She even left me with a sample for touch-ups. She really listened to me and even asked me about how I like to look and what colors I prefer. She really knows how to do airbrushing. I loved everything about what she did. She spent so much time and detail during my trial to make sure we had it all perfected for my big day. It was a huge weight lifted because I knew I was in very capable hands.



WHAT TO BRING TO YOUR *Makeup & Hair Trial*

So that we may get the best use of our time together, here is what you'll need to bring for your hair and makeup trial.

MAKEUP

- ☐ 3-4 photos of makeup inspiration. For best results, choose photos with your skin tone and hair color.
- ☐ Brand new waterproof mascara for sanitary purposes. Or, you can purchase one at the studio for \$15.
- ☐ Your makeup bag with the makeup products you usually wear. We want to see the colors you love.
- ☐ A clean face. If possible, avoid moisturizers and serums as we do not now how your products may react with or breakdown the makeup products that we use.

HAIR

- ☐ 3-4 photos of hair inspiration. For best results, choose inspiration photos with your hair color.
- ☐ Your veil or any hairpieces you're planning on incorporating into your look.
- ☐ Clip-in hair extensions if you're looking to add volume or length. Or, you can purchase at the studio. Prices start at \$200.
- ☐ Come with clean, dry hair. If you want to add wash, dry, and blow out, there's an additional fee of \$65, and 30 minutes will need to be added to your appointment time.

WHAT TO HAVE ON THE *Wedding Day*

Relax and be the bride. We bring everything you need to enjoy a luxury service at your home or hotel. Here are a few things your attendants need for the day to run smoothly:

MAKEUP FOR ATTENDANTS

- ☐ 1 photo of makeup inspiration. For best results, choose inspiration photos with your skin tone and hair.
- ☐ Brand new waterproof mascara for sanitary purposes. Or, you can purchase one from the artist on the wedding day for \$15.
- ☐ A clean face. If possible, avoid moisturizers and serums as we do not now how your products may react with or breakdown the makeup products that we use.

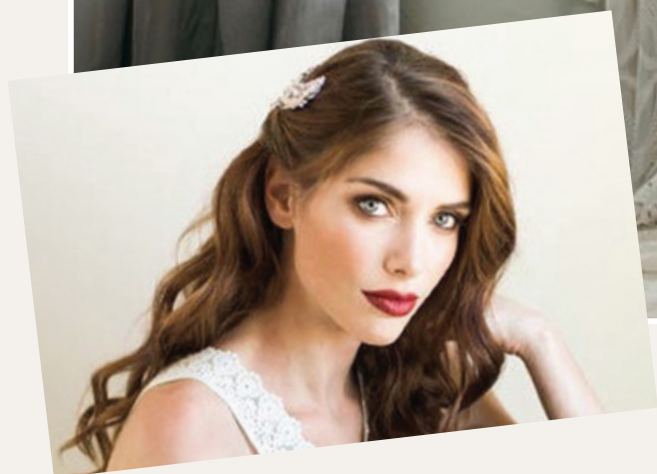
HAIR FOR ATTENDANTS

- ☐ 1 photo of hair inspiration. For best results, choose inspiration photos with your hair color.
- ☐ Any hair accessories you would like to incorporate.
- ☐ Come with clean, dry hair. If attendants want a blowout in addition to a style, there will be an additional fee. Prices start at \$85 in addition to the hairstyling fee. Must be booked in advance to account for time.

OTHER CONSIDERATIONS

- ☐ Artists and stylists work with tools that can be hot, and tools near the eyes. We ask that all artists and stylists have a workspace free of traffic flow to avoid accidents.
- ☐ A table for each artist and stylist to lay out their hair and makeup tools near electrical outlets.

NEED BEAUTY ADVICE?
GOT 10 MINUTES?



SCHEDULE A
COMPLIMENTARY *Phone Call*

BOOK YOUR PHONE CONSULTATION
CHOOSE "BRIDAL CONSULT CALL" IN SERVICES MENU



BOOK MY
WEDDING NOW

LOVE WHAT YOU SEE?

Let's do this! Fill out this quick and easy form, and we'll get you a custom contract in 48 hours or less.

Questions? Let us help!
Schedule a Complimentary Phone Call

GET IN TOUCH

Contact Us



Our gorgeous light-filled Airstream salon is near Sunset Valley in Southwest Austin.

It sits on a beautiful 2 acre property under incredible oak trees. The neighbors on the property include Slab BBQ and Nomadic Outpost, where you can grab a bite to eat or grab a beverage before your appointment.

Parking is available along Country White Lane or in the parking lot in front of the black barn that is Slab BBQ.

WORKING HOURS

Tuesday - Friday

10am - 7pm

By Appointment Only

AIRSTREAM SALON ADDRESS

6218 Brodie Lane
Austin, TX 78745

PHONE

512-944-2251

SEND US AN EMAIL

salon@flairstylelounge.com

LET'S SOCIALIZE

 [@flairstylelounge](https://www.instagram.com/flairstylelounge)